

WE ARE **HIRING**

Sales Engineer

Location: Luzon, Philippines

Our dynamic family company KAESER KOMPRESSOREN is one of the world's leading providers of quality compressors and compressed air technology products. We employ approximately 7000 people worldwide and are represented in over 140 countries by our own sales and service network, as well as by our exclusive partners.

We are looking for a talented, highly motivated and customer-focused Sales Engineer to join our company.

Job description:

- ✓ Prospecting for clients and gather sales leads
- ✓ Understand technical requirements and analyze needs of clients through visits, online meetings, calls and other communication channels
- ✓ Carry out presentations of solutions to clients
- ✓ Acquire, expand and develop key accounts and business opportunities within assigned area
- ✓ Establish and maintain strong relationships with clients
- ✓ Plan, organize and conduct marketing activities in assigned territory
- ✓ Achieve agreed sales target

Qualifications:

- ✓ Bachelor's Degree in Mechanical Engineering, Chemical, Electrical, Industrial or any related Engineering field
- ✓ With experience in sales of industrial equipment and/or technical products
- ✓ Proven ability to reach targets
- ✓ Ability to drive manual transmission vehicle with valid driver's license is a must

Have we sparked your interest? Then we look forward to receiving your application!

Please send your application to: hr.philippines@kaeser.com or use our **online application form on ph.kaeser.com**.

KAESER KOMPRESSOREN PHILIPPINES, INC.

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